

REFRAMING

How Golds See Themselves

- Firm
- Conservative
- Strong Willed
- Having a View
- Orderly
- Realist
- Stable
- Directive
- Moral Standards
- Assertive

How Others May See Golds

- Rigid
- Boring
- Stubborn
- Opinionated
- System Bound
- Unimaginative
- Predictable
- Bossy
- Judgmental
- Controlling

How Greens See Themselves

- Confident
- Firm Minded
- Under Control
- Visionary
- Calm
- Intelligent
- Independent
- Perfectionist
- Creative
- Determined

How Others May See Greens

- Arrogant
- No Mercy
- Unrealistic
- Aloof
- Unemotional
- Intellectual Snob
- Devalue Relationships
- Critical
- Eccentric
- Heartless

How Oranges See Themselves

- Carefree
- Adventurous
- Charming
- Energetic
- Bold
- Impulsive
- Flexible
- Enjoys Process
- Shares Decision Making
- Changing

How Others May See Oranges

- Flaky
- Rule Breaker
- Manipulative
- Uncontrollable
- Obnoxious
- Irresponsible
- Off Task
- Resist Closure
- Indecisive
- Distracted

How Blues See Themselves

- Compassionate
- Trusting
- Romantic
- Affectionate
- Caretaker
- Nostalgic
- Sympathetic
- Sensitive
- Nurturing
- Passionate

How Others May See Blues

- Bleeding Heart
- Naïve
- Mushy
- Touchy-feely
- Smothering
- Stuck in the Past
- Push-over
- Emotional
- Fawning
- Always a Cause